## Why TrendTide Needs a Reboot

- 22% sales decline (2022–2024)
- 45% customer churn
- 50% feedback: poor quality
- 65% Gen Z demand sustainability & inclusivity

Competitors winning on TikTok & influencer

engagement



## Introducing: ReTrend – The EcoThread Revolution

- USP: "Affordable fashion that reflects your voice inclusive, sustainable, and Gen Z-certified."
- Key Pillars:
- □EcoThread Collection (organic + recycled fabrics)
- □Size-Inclusive Fits (XS–4XL)
- Community-first branding via micro-influencers and pop-ups



#### How We'll Win Gen Z Back

- Tactics and Impact:
- Micro-Influencer Reels Viral engagement & relatability
- □ "Swap & Style" Pop-Ups Loyalty via offline experience
- □AI Website Personalization Lower bounce rate, more trust
- □Size-Inclusive Campaign Broader reach + body positivity

# Instagram Reel Concept - "Style. Sustain. Slay."

- Script Outline (15 sec):
- □0−3 sec: 'Fast fashion is out.' (black & white scene)
- □3–6 sec: 'ReTrend is in.' influencer shows EcoThread outfit
- □6–12 sec: Diverse models styling same outfits (upbeat music)
- □12–15 sec: CTA 'Shop the EcoThread drop. Live now.'
- Hashtags: #ReTrend #StyleSustainSlay #EcoThreadDrop
- Influencers: Mid-tier (20K–50K), values-driven creators

## The ReTrend Impact

- Projected Outcomes:
- □3x Instagram engagement (to 3.6%)
- □25% increase in Gen Z retention
- ■₹7 crore sales from EcoThread line in 6 months
- □Sustainable repositioning = brand loyalty
- Call to Action: 'Join us in reviving TrendTide.'

